

Reno, Nevada

Solving Land Valuation Puzzles Seminar

Seminar Description

Learn how to solve a variety of land valuation and feasibility problems using less commonly used land valuation techniques in this one-day seminar. Interactive case studies and discussion topics cover highest and best use considerations, land residual analysis, contamination, impacts of tax increment financing on feasibility, condemnation, subdivision analysis, unit of comparison selection, and alternatives when inadequate land sales exist.

Problem identification, assignment conditions, scope of work decisions, and standards of practice are reviewed in each problem and solutions are discussed. Lively class discussion and interaction will result as problems are explored.

Upon completion of the seminar, participants should be able to

- Summarize the six recognized land valuation techniques
- Employ land residual analysis as part of a highest and best use decision
- Calculate and use internal rates of return as a method of testing feasibility
- Recognize terms and concepts used for valuation of contaminated land
- Test alternative units of comparison
- Perform allocation and market extraction when land sales are lacking
- Understand the basics of subdivision valuation
- Understand the basics of condemnation valuation
- Properly apply special/extraordinary assumptions, hypothetical conditions, and the Jurisdictional Exception Rule of USPAP in unusual situations.

Date/Time

Monday – March 26, 2018 / 8:30 a.m. – 4:30 p.m.

Early Tuition (through March 16, 2018)

AI Members - \$175*

Non-members - \$205*

*\$50 Rate increase after March 16, 2018

Instructor

Stephen D. Roach, MAI, SRA, AI-GRS

Student Materials

Student manuals will be distributed at registration on March 26, 2018.

Location

Reno-Sparks Association of Realtors Building
5650 Riggins Court, Reno, NV 89502

Enrollment

Enrollment is on a first-come, first served basis. We reserve the right to change locations, substitute instructors or to cancel this program if sufficient registrations are not received by March 5, 2018. In the event of cancellation, tuition fees will be refunded. All other costs incurred are the registrant's responsibility.

American Disabilities Act (ADA)

It is the policy of the Appraisal Institute to provide reasonable accommodations for qualified persons with disabilities who are participating in Appraisal Institute Educational Programs. If you need accommodations to participate because of a disability, please notify us in writing at least two weeks in advance of the program and we will arrange for reasonable accommodation.

Attendance and Certificate

The Appraisal Institute enforces attendance requirements mandated by state licensing and certification regulatory agencies. The Appraisal Institute issues certificates for state certification/licensing or state continuing education credit that verify successful completion and attendance of 100% at the completion of the seminar. The certificate of attendance will be sent by the Appraisal Institute national office 5-7 business days after the seminar.

State CE Credit

The *Solving Land Valuation Puzzles* seminar is approved by the Appraisal Institute and the Nevada Commission of Appraisers for seven (7) hours of continuing education credit, Approval Number – CE.0009064-A. To view all state approvals, [click here](#).

Registration Form for March 26, 2018 (RENO)

Enroll [Online](#) (preferred), mail, or e-mail this form to:

Nevada Chapter Appraisal Institute, 2251 N. Rampart Blvd., #1495, Las Vegas, NV 89128 / tina@ainevada.org

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The link to register online: <http://www.myappraisalinstitute.org/education/Nevada/>